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THE "ECONOMY"

Reports from experts and observers, Wall St. Times, Barron's magazine, various sources, give a gloomy picture of the economy.

A lot of factors enter in, but money is suddenly very tight and many big corporations are threatened with bankruptcy.

Apparently some businesses are afraid to put ads in papers to employ people as they are unable to handle the resulting mobs of applicants.

In times like these one has to manage very industriously and watch outgo very carefully and somehow expand income.

This is no time to neglect areas or situations or to have an attitude of "nothing to do with me". It does!

What one can do about it is pretty simple: WEAR THE HAT ASSIGNED ONE AMBITIOUSLY, WORK AS A TEAM, GET OUT REAL PRODUCTS.

The usual reason one works hard with no product or an overt product at the end is lack of tech. One has not found or developed the tech necessary to do one's post.

Well, you'd be surprised how much time \underline{I} spend in study. I find or develop the tech of what I do. Sure, there's trillions of years behind what I do. But the here and now is a planet of limited tech in almost every line of country. So what's here and now to do with and how is it done <u>here</u>?

One studies the area, one takes the data he can get, one develops what he can't, one applies what he finds. And the result is a real product.

When times get worse or conditions are not of the best one has to study and work that much harder to make it.

There's no question of lying back and letting it ride. That would be pure self-destruction. So the way out in life is the way through.

I want us and I want you to make it.

L. RON HUBBARD FOUNDER

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